

Below you will find general information that is relevant to you at the time you are considering purchasing **MarineMat®**!

We cannot make an exact quotation in advance as your design determines how much cutting waste and how many man- and machine hours are required. That is why we always provide a target price. This is between € 300 and € 350 per m<sup>2</sup>. This includes Dutch VAT (21%), excluding any options and work to be performed by us such as surveying and installation.

The actual final price is composed of the following components:

### ***Color ring\****

You don't know yet which color or color combination you want to order? In that case we can send you a color ring (with all the possible colors on it in little pieces of **MarineMat®** material) so that you can make your choice with your boat at daylight.

Deposit color ring: € 50.

As soon as we have received the color ring back, in an undamaged condition, you will receive your deposit back. In the unlikely event that you don't order **MarineMat®**, you will also receive your deposit back, but after deducting the shipping costs of € 15,--.

### ***Template***

If a digital template for your boat is not available yet, a template must be created.

In that case you have to purchase foil from us. Do not use your own foil or other types of molds, as there is a good chance that they cannot be processed digitally.

Foil costs: € 50.

We deduct these costs from your invoice when you order **MarineMat®**. In that case the foil is therefore free!

Indicate clearly how many meters you think you need. The foil is at least 111 cm wide.

### ***Preparation***

In order to create a digital template from the hand-drawn template, we must be carried out some work and costs incurred. We call this the "preparation". This preparation contains globally:

- Hand-drawn template check
- Digitizing hand-drawn template
- Digital template check
- Manufacture PDF for customer
- Calculating definitive price offer for the customer

Depending on the desired lead time, we will charge the following costs for this:

- Urgent assignment (lead time approx. 1 week): € 175.
- Standard assignment (lead time approx. 2 to 3 weeks): € 100.

If, after receiving our final price offer, you still decide not to give an order to manufacture **MarineMat®**, there is no right to a return of the preparation costs.

Please note: if you have signed and checked the template yourself, we cannot accept any liability with regard to correctness. Therefore, check your design carefully!

### ***Logo of (boat) name\****

If you want, we can create a logo or (boat) name into the design.

You are responsible for the digital delivery of the file.

If it concerns an official trademark, it depends on trademark law whether we need to obtain official approval from the trademark owner. If this is the case, you must provide this approval yourself. You can request this at the trademark owner, which is usually the brand of your boat.

Logo or (boat) name costs: € 75.

### ***Digital template***

On the aforementioned PDF drawing, you must give your approval for the manufacture of your order. This is sufficient for a simple layout. However, if you have a layout where there is a risk of errors, we recommend that you purchase a digital template and check it on your boat!

A digital template is foil with the digitized drawing at its actual size. This allows you to check exactly whether the layout is correct.

Digital template costs: € 75.

Note: If you make changes on this digital template, we must resend the digital template to the CAD department. In that case we charge € 50 for additional processing costs to cover costs incurred by us and the costs of the CAD department.

### **Final assignment**

After approval from your side we will make you a definitive price offer. After approval we will send you an invoice. After receiving the invoice amount, we will create your **MarineMat®**.

### **Resume**

Color ring*	€ 50,-	Deposit
Foil for template	€ 50,-	Deducted from assignment
Preparation – standard <sup>1</sup>	€ 100,-	
Preparation – urgent <sup>1</sup>	€ 175,-	
Logo of (boat) name*	€ 75,-	
Digital template*	€ 75,-	
Production		Depending on assignment

\*: optional

<sup>1</sup>: choice

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### ***What can we do for you?***

If you do not have the time or desire to perform the work yourself, we can do this for you.

#### Create template

We can make the template for you (measuring the boat). We come on location. If the boat is outside, the weather has to be cooperate.

Cost indication:

- Measuring swim platform boat <7m € 75, -
- Measuring swim platform boat > 7m € 100, -
- Measuring cockpit / cabin floor boat <7m € 150, -
- Measuring cockpit / cabin floor boat > 7m € 200, -
- Travel costs (Nijkerk location VV): *on request*

The actual costs depend on the type of boat. If desired, we will make you an offer in advance. Our work always includes travel and accommodation costs, materials, film, etc.

#### Installation

We can take care of the installation for you. We come on location. If the boat is outside, the weather has to be cooperate.

Cost indication:

- Install swimming platform boat <7m € 100, -
- Install swimming platform boat > 7m € 125
- Install cockpit / cabin floor boat <7m € 175
- Installing a cockpit / cabin floor boat > 7m € 225
- Travel costs (Nijkerk location VV): *on request*

Important: the boat must be clean and dry before installation. We degrease the substrate before we install **MarineMat® Stick-It**.

Have you ordered **MarineMat® Snap-It**? In that case the installation costs will be slightly higher. Do we also need to install the snap fasteners on your boat? In that case the installation costs will also be slightly higher!

The actual costs depend on the type of boat. If desired, we will make you an offer in advance. Our work always includes travel and accommodation costs, materials, film, etc.